

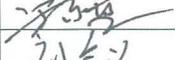
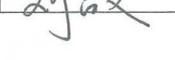
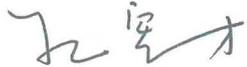
单一来源采购谈判记录表

项目名称：动力定位年度预算备件采购

记录人：苑林 

谈判地点：科考船指挥大厅

谈判时间：2022.11.08

供应商名称	Kongsberg Maritime China Ltd		
地址	1F&4F, No. 136, North Fute Road, Pudong District, Shanghai, 200131, China	电话	+8621 3127 9888
产品名称	动力定位系统备件	数量	6 项 6 件
规格型号	DP-1	目标价格	123033.27 元
技术要求	满足“科学”轮动力定位系统维护保养使用，具体备件名称、型号、采购数量见“科学”轮轮机部备件申请单。		
论证意见	“科学”2012年建造时通过公开招标确定采用 Kongsberg Maritime China Ltd 提供的动力定位系统，此设备是“科学”轮核心重要设备，为船舶在海上科考作业提供精确的定位和艏向控制，可极大提高科考站位定位的精度和作业效率。该公司拥有不可替代的专利和技术，其他品牌和型号的备件无法匹配，为满足配套一致和保障维修后正常运行，只能从原设备供应商处采购此批备件，经专家论证和商谈，确定供货价格和交货期，具体见报价单。		
谈判过程及最终报价	经多次沟通，确认相关备件的具体型号和数量，并就同类备件的历史采购价格和现报价进行讨论，了解到某些备件近几年价格已有较大变化，确定最终报价为 123033.27 元。		
谈判小组人员	姓名	单位	职称 签字
	孔宪才	中国科学院海洋研究所	高工 
	宋永真	中国科学院海洋研究所	高工 
	刘合义	中国科学院海洋研究所	高工 
谈判小组组长	签字 		时间 2022.11.8

船舶备件申请单

船名: 科学

申请单编号:

申请日期: 2022.11.04

设备名称: DP 备件		出厂编号:		制造日期: 2011年		
设备型号: DP-1		生产厂家: Kongsberg Maritime China Ltd				
序号	备件名称	备件号	单位	申购数量	船存数量	核发
01	RHUB200-5	603442	套	1	1	
02	Panel BU DP	603530	套	1	0	
03	Panel Input Mk2 COP 05	330951	件	1	0	
04	Heading Wheel	603550	套	1	0	
05	Panel ALC	603526	件	1	0	
06	Seattex GNSS antenna with N-connector. Novatel GPS-713-GGG-N. For GPS, GLONASS, GALILEO and BEIDOU. (KM Seattex P/NO. G060-89)	408656	件	1	1	
申请理由: 2022年预算内备件采购						
部门长/日期:  2022.11.04		船长/日期:  2022.11.04				
机务审批/日期:  2022.11.7		岸基领导审核/日期:  2022.11.7				

注: 本表保存在部门长和机务部。至少保存2年。

QUOTATION



KONGSBERG

Customer

Institute of Oceanology ,Chinese Academy of Sciences
7 Nanhai Rd,
266701 Qingdao
China

Quotation no [523-1001206](#)
Date 08. Nov 2022
Customer account [5230032](#)
Your request
Your reference MV KE XUE
Your contact
Our project 2230035
Our contact Xue Xin Yang
Terms of payment Net 30 Days
Terms of delivery CIP Qingdao
(INCOTERMS 2020)
Installation no i026900
Lead time Around 16 weeks after PO
Shipped by Car express
Valid to 07. Dec 2022

Delivery address

Institute of Oceanology ,Chinese Academy of Sciences
7 Nanhai Rd,
266701 Qingdao
China

POS	Item no	Description	Quantity	Unit	Unit price	Discount	Disc%	Amount
1.00	603442	RHUB200-5	1.00	Stk	20,792.00	0.00	0.00 %	20,792.00
2.00	603530	Panel BU DP	1.00	Stk	21,840.00	0.00	0.00 %	21,840.00
3.00	330951	Panel Input Mk2 COP 05	1.00	Pcs	23,762.00	0.00	0.00 %	23,762.00
4.00	603550	Heading Wheel	1.00	Stk	12,930.00	0.00	0.00 %	12,930.00
5.00	603526	Panel ALC	1.00	Pcs	11,139.00	0.00	0.00 %	11,139.00
6.00	408656	Seatex GNSS antenna with N-connector. Novatel GPS-713-GGG-N. For GPS, GLONASS, GALILEO and BEIDOU. (KM Seatex P/No. G060-89)	1.00	Pcs	18,416.00	0.00	0.00 %	18,416.00

1F&4F, No. 136, North Fute Road, Pudong District, Shanghai, 200131, China
Tel: +8621 3127 9888 Fax: +8621 5032 3636



QUOTATION



KONGSBERG

Unless explicitly agreed otherwise in writing, Kongsberg Maritime rejects any standard conditions contained in buyers purchase order or similar document and the work will be performed in accordance with Kongsberg Maritime Standard Conditions for After Sales & Support. These can be retrieved at https://www.kongsberg.com/contentassets/6a99a777865746db914c2088271c4015/gcs_tc.pdf.

CORONA VIRUS DISCLAIMER

The implications of the Coronavirus pandemic are currently difficult to foresee. Kongsberg Maritime will make all reasonable commercial efforts to overcome the implications in the best interest of the customer, but formally reserve the right, subject to reasonable prior written notice and consultation with the customer, to delay, extend, or suspend the deliveries or services to the extent necessary due to any relevant impeding implications on deliveries or services caused by or related to the Coronavirus pandemic. Kongsberg Maritime will cover its own costs in relation to such necessary delay, extension, or suspension, but shall not be liable for or responsible for, and the customer shall hold Kongsberg Maritime harmless from and against, any costs or consequences incurred by or on part of the customer.

WAITING FEE

Subject to National regulations on quarantine time for travelers, Kongsberg reserves the right to charge waiting fee if a service engineer must be quarantined due to Covid-19 regulations in either the country of departure and/or country of arrival in connection with an assignment.

The waiting fee for quarantined personnel will be charged with 8 hours of normal time for every second day in quarantine. (E.g. 14 days in quarantine will result in a quarantine fee of 7 days at normal time charges).

	<u>Taxable</u>		
	108,879.00		
Sales balance	Total charges	Sales tax	Total
108,879.00	0.00	14,154.27	123,033.27 <u>CNY</u>

Best regards

Kongsberg Maritime China Ltd

康士伯企业管理(上海)有限公司

客户支持部

Customer Support Department

Xue Xin Yang

Kongsberg Maritime China Ltd.

Kongsberg Maritime China Ltd